



## MANAGEMENT SUPPORT SOLUTIONS

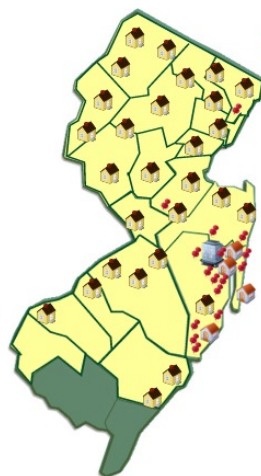
You are not alone with Veltri! Our support personnel are there to help. Service Coordinators help monitor your transactions. Marketing Coordinators are available for your customized marketing pieces. And, of course, our Senior Management team provides you with all the reports and experience necessary to make your team a success.



Al Veltri, President & CEO is well known as a marketing innovator. Al and his wife Cindy started their company in 2001 and was the first in his area to offer MLS access to customers who wanted to search the MLS remarkably free from pressure. Soon after most Brokers followed. Then, after two years of watching how customers and clients search the Internet, he decided to make the whole process easier by creating pre-defined searches that most people use. Soon after Brokers again followed. Now Al is entering a whole new phase in the real estate industry. Harnessing the true power of the Internet to benefit his sales associates.

### Resume at a glance...

- Former Vice President, Diane Turton, Realtors
- Former Regional Manager, Crossroads Realty, Inc.
- Vice President, Monmouth County Assn. of Realtors
- Director, New Jersey Association of Realtors
- Director, National Association of Realtors



## Veltri MLS Systems

Monmouth/Ocean MLS  
Jersey Shore MLS  
South Jersey Shore Regional MLS  
Trend MLS  
Garden State MLS  
New Jersey MLS  
Middlesex MLS

## Veltri Locations

### Legend

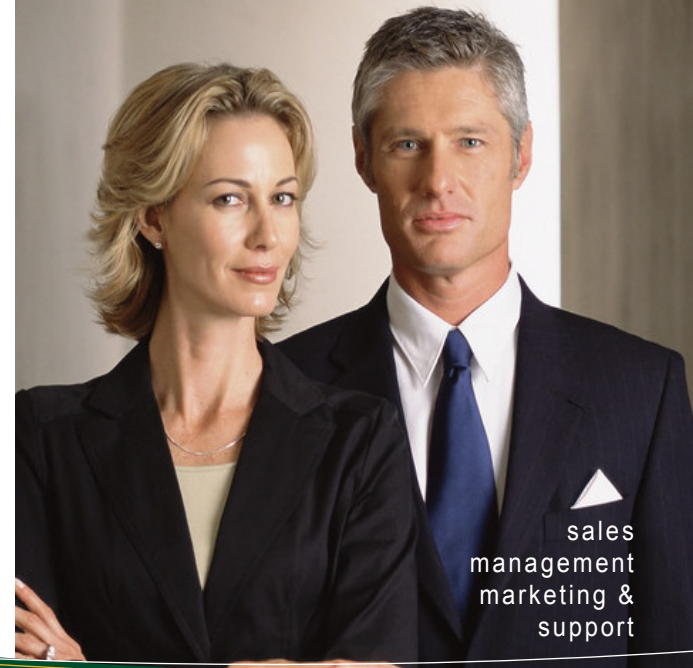
- Regional Sales & Support
- Marketing & Conference Centers
- Drop-In Centers
- Agent Network
- MLS Areas Served

### MEET YOUR CLIENTS AT OVER 150 LOCATIONS ACROSS NEW JERSEY!

Our sales associates now have the convenience to meet their clients at any Starbucks in New Jersey as part of our "Drop-In Center" network.



# Simplifying MANAGEMENT



sales  
management  
marketing &  
support

## join our sales management team and grow with Veltri!

The sales team concept is the latest in real estate management! Small well trained teams of sales associates work together to attain common goals while still being independent and earning a split that reflects their time and effort. We'll train you to be a successful sales manager. No reports or corporate forms to fill out! You get to do what you do best...Recruit, Mentor and Retain.



**Albert S. Veltri**  
Broker of Record  
President & CEO  
(732) 600-9904 Cell

Regional Sales & Support Center  
Corporate Office  
1012 Cox Cro Road  
Toms River, NJ 08755  
1-866-4VELTRI Office  
(732) 557-6425 Fax  
www.veltri Realtors.com



using technology  
to maximize agent  
productivity

# sales & marketing solutions that work for any sales managers' needs

HARNESS THE POWER TO CLOSE MORE TRANSACTIONS!

Veltri Realtors is ranked in the top 4% in closed sales for 2006, 2007 & 2008 in all of Monmouth & Ocean Counties

## RELAX! YOU'RE WITH VELTRI

- NO OFFICE MANAGEMENT DUTIES
- HIGH SPLITS FOR OWN SALES
- OVERRIDE FROM TEAM PRODUCTION
- BONUSES EARNED ON GCI
- COMPANY PAID BOARD AND MLS DUES
- NO REPORTS
- PRIVATE OFFICE IN REGIONAL SALES & SUPPORT CENTER



## real estate without borders

Internet-capable handheld devices are deploying typical office functions in the field, allowing real estate professionals to be increasingly less reliant on a brick-and-mortar brokerage building. Today's real estate office can be a car, a coffee shop or most any location within reach of a signal tower or Wi-Fi hot spot. An increasingly virtual brokerage office can serve many purposes. Shifting from paper documents to electronic documents create greater efficiencies and improve tracking in the transaction process. We are combining the power of the Internet with Regional Processing Centers, Local Marketing Centers and Convenient Drop-In Centers to extend our traditional geographical borders and increase efficiency.

## flexible solutions for managing your transactions

### LISTING MANAGEMENT

Your listings are placed in our Relay™ Transaction Management System as well as our in-house "back office" system. You will have access to your files 24/7 and can email or fax documents right from within the system! No more calling the office to impose on other agents to fax a form or disclosure to potential buyers and their agents. Invite your sellers in to view their folders for "full transparency". Our call center coordinators will log-in every up call, availability and appointment so tracking is easy and efficient.

### SALES MANAGEMENT

From start to finish you will be at the center of every transaction with instant notification when a fax or other document is loaded into the system. No more calling in to see if you have any faxes! Invite your buyers, co-op agents and vendors in to easily upload reports, mortgage commitments and title policies. The best thing is that you can burn a fully branded CD with all pertinent documents to give to your buyer or seller. No other Broker is doing that... It's really cool!



### MEDIA MARKETING SOLUTIONS

We will place a distinctive "Post Sign" on your listing and place open house, newspaper, and magazine ads in accordance with your customized commission plan.



### WEB SOLUTIONS

Our web presence beats most other local Brokers' websites. Our website, [www.veltrealtors.com](http://www.veltrealtors.com) receives over 70,000 hits per month. In addition we place your listing on the top real estate websites that reach millions of viewers daily, Realtor.com, HomeFinder.com, Yahoo.com, AOL.com, Cyberhomes.com just to name a few! Our web leads are FREE!



### EBUSINESS SOLUTIONS

Let's face it, agents sell houses! Our exclusive TOMA system puts your listing in front of the top selling agents in your properties specific area.



WE'VE WORKED WITH A DIVERSE SALES MANAGER BASE. HOW CAN WE HELP YOU?

Give me a call and I will set up a "confidential" appointment to and learn more about our Sales Management Team. If you do not hold a Broker's license and are interested in becoming a Sales Manager ask me how.